

## Message Text

LIMITED OFFICIAL USE

PAGE 01 GENEVA 07506 161737Z

ACTION EB-08

INFO OCT-01 EUR-12 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01

CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05

L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05

SS-15 STR-07 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02

OMB-01 DOE-15 OIC-02 AF-10 ARA-10 EA-10 NEA-11

/169 W

-----114693 161851Z /47

P 161725Z MAY 78

FM USMISSION GENEVA

TO SECSTATE WASHDC PRIORITY 9685

INFO AMEMBASSY BRUSSELS

LIMITED OFFICIAL USE GENEVA 07506

USMTN

USEEC

PASS STR ELECTRONICALLY FOR AMBASSADORS STRAUSS AND WOLFF

E.O. 11652: N/A

TAGS: MTN, ETRD, EEC

SUBJECT: GOVERNMENT PROCUREMENT MOVES

1. ON THREE OCCASIONS DURING THE WEEK OF MAY 8 AMBASSADOR MCDONALD DISCUSSED EX-POST INFORMATION WITH SIR ROY DENMAN AND/OR PAUL LUYTEN. MCDONALD STRESSED THAT WE SHOULD RESOLVE THIS ISSUE EXPEDITIOUSLY TO FACILITATE THE VERY DIFFICULT UPCOMING COVERAGE NEGOTIATIONS. BOTH DENMAN AND LUYTEN EXPRESSED SYMPATHY FOR THE U.S. POSITION AND STATED THAT THEY WERE QUITE PLEASED WITH PROGRESS TO DATE ON THE GOVERNMENT PROCUREMENT CODE. DISCUSSIONS FINALLY CENTERED ON THE TACTICS FOR TREATING THE ISSUE OF EX-POST INFORMATION BEFORE THE 113 COMMITTEE. IN THE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GENEVA 07506 161737Z

COMMISSION'S VIEW, IF THE ISSUE IS PRESSED NOW FOR FINAL SOLUTION, WE WOULD LIKELY COME AWAY WITH A LESS DESIRABLE SOLUTION THAN IF WE WAIT UNTIL LATER IN THE NEGOTIATIONS WHEN THIS ITEM CAN BE BUNDLED WITH A NUMBER OF OTHER ISSUES.

2. IN OUR DISCUSSIONS, IT APPEARED THAT IF WE INSISTED

ON GOING TO THE 113 AT THIS POINT, WE COULD PROBABLY COME AWAY WITH AN AGREEMENT FOR FULL EXCHANGE OF INFORMATION BETWEEN GOVERNMENTS, PROBABLY A TOLERABLE BUT CERTAINLY A MINIMUM POSITION FOR THE U.S. IF PACKAGED PROPERLY, A LATER REQUEST TO THE 113 MIGHT RESULT IN AN AGREEMENT ONE NOTCH HIGHER, E.G., TO GIVE THE AMOUNT OF THE WINNING BID TO LOSING BIDDERS AND THE NAMES OF THE WINNERS TO INTERESTED GOVERNMENTS. FINALLY DENMAN AND LUYTEN APPEARED PERSONALLY SYMPATHETIC TO AN EVEN MORE FAVORABLE RESULT, E.G., FOR BOTH NAME AND AMOUNT DISCLOSURE DIRECTLY TO BIDDERS. IT WOULD THEREFORE APPEAR ADVANTAGEOUS FOR US TO CONTINUE PUSHING IN THAT DIRECTION RATHER THAN ACCEPTING A FALLBACK POSTURE NOW.

3. SINCE WE HAVE THE TIGHTEST CODE LANGUAGE AVAILABLE TO US NEAR-TERM AND THE POSSIBILITY FOR STILL LATER IMPROVEMENT, IT IS IMPERATIVE THAT WE NOW MOVE INTO THE EVEN MORE DIFFICULT ISSUE OF CODE COVERAGE. THEREFORE, WE WILL PROCEED AT THE SESSION TODAY WITH THE INITIAL EXPLORATORY EXCHANGE OF OFFERS WITH MAJOR DEVELOPED COUNTRIES (LESS CANADA). IT IS OUR HOPE THAT A CONTINUED AGGRESSIVE APPROACH FROM THE U.S. WILL ENCOURAGE OTHER DELEGATIONS TO EXPAND THEIR COVERAGE PROPOSALS.  
MCDONALD

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** GOVERNMENT PROCUREMENT, FOREIGN TRADE, NEGOTIATIONS, FOREIGN POLICY POSITION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GENEVA07506  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780206-1138  
**Format:** TEL  
**From:** GENEVA USMTN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780555/aaaaburd.tel  
**Line Count:** 86  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 5d53c19c-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2681549  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GOVERNMENT PROCUREMENT MOVES  
**TAGS:** ETRD, US, MTN, EEC, (DENMAN, ROY), (LUYTEN, PAUL), (MCDONALD, ALONZO L)  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/5d53c19c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014